

LEGACY ALTERA PARTNERS



Our Mission

- We partner with investors and strategic lenders to acquire and scale specialized businesses in core industries like manufacturing, warehousing, transport, infrastructure, and cybersecurity
- Our objective is to acquire small to midsize profitable businesses that have strong potential for value creation. This growth may come through strategic partnerships, operational improvements, or the introduction of new products and services that build upon the company's existing strengths and market position





Key Market Opportunities by Industry

1

Manufacturing

- The global manufacturing sector is projected to contribute \$8.8 trillion in value added by 2024
- A significant global employer, expected to support over 200 million workers by 2024
- The U.S. manufacturing sector added over \$2.3 trillion to the nation's economy in 2023
- Growth Drivers: Automation, AI advancements, and sustainable practices
- Future Outlook: A stable growth trajectory is anticipated, with a focus on cutting-edge manufacturing technologies and “smart factories”

Source: Statista - Manufacturing: Market Data & Analysis

2

Warehousing

- The U.S. warehousing market reached a value of \$1.08 trillion in 2024, with expectations to grow to \$1.73 trillion by 2030
- North America holds a dominant market share, accounting for over 31% in 2023, driven by robust logistics infrastructure and technological advancements
- Growth Drivers: Expansion of e-commerce, automation in warehouses, and the adoption of sustainable and green warehousing practices
- Future Outlook: An 8.1% CAGR from 2024 to 2030, with emphasis on advancements like robotics, last-mile delivery, and Warehouse Management Systems (WMS)
- Emerging Trends: Collaborative warehousing models, multi-channel distribution centers, and the integration of drone technology for real-time inventory management

Source: Grand View Research - Warehousing Market Report





Key Market Opportunities by Industry

3

Logistics

- The U.S. logistics sector contributed approximately \$400 billion in 2023, driven by advancements in digital logistics and last-mile delivery solutions
- Projected CAGR of 6-7% from 2024 to 2034
- Growth Drivers: Integration of AI in logistics operations to optimize inventory management, and sustainable practices promoting the adoption of green logistics solutions
- Future Outlook: Anticipated growth in e-commerce is pushing innovations in last-mile delivery solutions, such as drone deliveries and automated warehousing technologies. The sector is also seeing a surge in the adoption of cloud-based logistics management solutions
- Emerging Trends: Real-time inventory management enabled by IoT, the rise of collaborative logistics platforms, and increasing use of autonomous delivery vehicles, especially for time-sensitive healthcare shipments

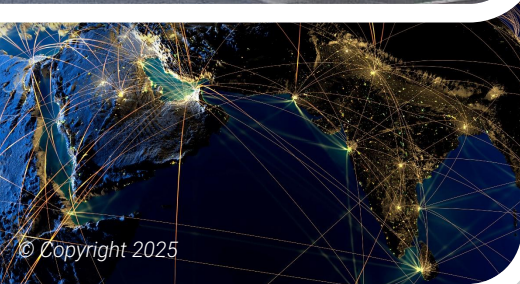
Source: Grand View Research – Logistics Market Report; Market Research Future – Healthcare Logistics Market Report

4

Transportation

- The global transportation services market size was valued at \$7.31 trillion in 2022 and is projected to reach \$15.94 trillion by 2032
- Projected CAGR of 8.11% from 2023 to 2032
- Growth Drivers: Fleet electrification, including the adoption of electric and hybrid vehicles, and the integration of AI to enhance route optimization and vehicle maintenance
- Future Outlook: Increasing emphasis on eco-friendly transport solutions and the development of efficient supply chain models to enhance overall market efficiency and reduce environmental impact
- Emerging Trends: Expansion in the use of real-time tracking systems, growth in autonomous delivery vehicles for commercial use, and smart city initiatives that integrate transport systems into urban infrastructure planning

Source: Precedence Research – Transportation Services Market Report





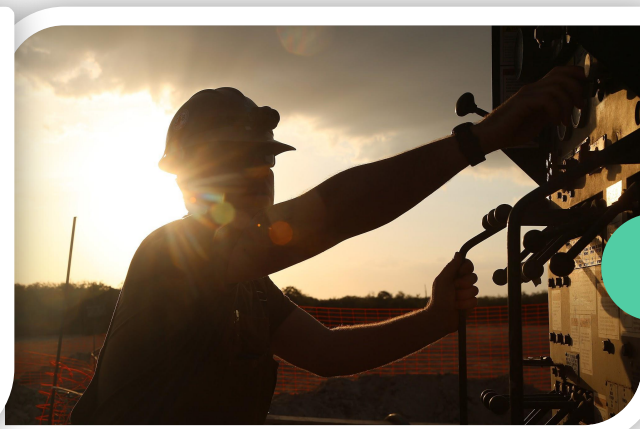
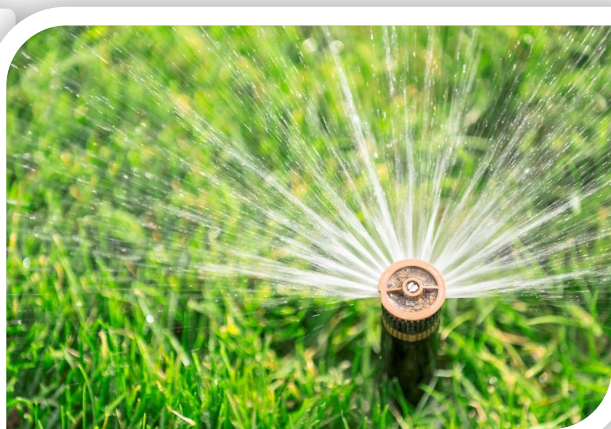
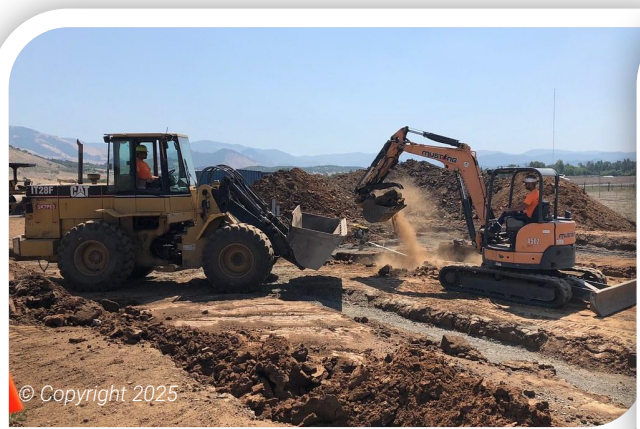
Key Market Opportunities by Industry

5

Infrastructure & Services

- **The Infrastructure Investment and Jobs Act** allocates over \$1.2 trillion for infrastructure modernization, focusing on bridges, water systems, renewable energy projects, and broadband
- The global infrastructure sector is expected to grow from \$2.72 trillion in 2024 to \$3.69 trillion by 2029, reflecting a CAGR of 6.27%, driven by significant investments in sustainable and resilient infrastructure
- Growth Drivers: Companies offering integrated services, such as water well drilling, construction management, and sustainable landscaping, are set to benefit from increasing federal and state-level investments in infrastructure
- Future Outlook: Continued emphasis on smart infrastructure, renewable energy integration, and water conservation efforts will drive robust sector development.
- Emerging Trends: Adoption of smart grid technology, eco-friendly construction methods, and advanced water management systems. Smart infrastructure and AI-based project management tools are enhancing efficiency and reducing project timelines

Source: U.S. Department of Transportation; USAFacts; Mordor Intelligence – Global Infrastructure Sector Market Size





Key Market Opportunities by Industry

6

Cybersecurity

- The global cybersecurity market is projected to grow from \$193.73 billion in 2024 to \$562.72 billion by 2032, reflecting a CAGR of 14.3%
- The U.S. market alone is expected to experience significant expansion, driven by the increasing number of cyber threats and regulatory requirements to protect sensitive data
- Growth Drivers: Widespread adoption of AI for threat detection, the proliferation of IoT devices, and a growing emphasis on cloud security
- Future Outlook: Companies investing in proactive security measures and advanced encryption technologies are well-positioned to mitigate risks and capture market share
- Emerging Trends: AI-based threat detection, zero-trust architectures, and the implementation of robust data protection regulations to combat evolving cyber threats

Source: Fortune Business Insights – Cybersecurity Market Report; Statista – Cybersecurity Market Report; U.S. Cybersecurity and Infrastructure Security Agency (CISA); Cybersecurity Ventures

Key Players:

- **Cisco (network security and threat intelligence)**
- **IBM (AI-driven security and data protection)**
- **Palo Alto (advanced firewalls and zero-trust architecture)**
- **CrowdStrike (cloud-delivered endpoint protection and threat hunting)**





Investment Criteria

Details

- **Target Revenue:** \$1MM - \$10MM annual revenue with demonstrated profitability
- **Business Profile:** Well-established operations with mature infrastructure and leadership succession opportunities
Owner transition, limited recent marketing, untapped market potential. Preference for tangible assets
- **Strategic Partnership:** Actively collaborating with intermediaries and advisory professionals to:
Source qualified leadership talent, execute seamless ownership transitions, implement value creation initiatives
- **Operating History:** Minimum 5-year track record, 3+ years of audited financials required, clean tax compliance history
- **Investment Horizon:** Focus on sustainable dividend distribution with patient capital approach
Target market-beating investor returns



About us

Sebastian Amieva

Global Investor/M&A Specialist



Sebastian is a seasoned investor who has led and advised on over 50 transactions across the US and Europe. His expertise in SME mergers and acquisitions, combined with deep sales and marketing experience, enables him to help business owners maximize their company's value.

By leveraging custom deal origination systems and strong relationships with founders, acquirers, and investors, Sebastian creates tailored exit strategies that consistently deliver exceptional outcomes for business owners.



About us

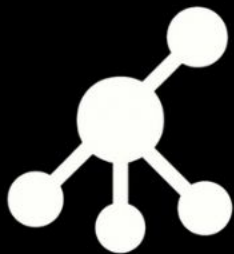
Kevin Goeke

Technology & Investment Strategist



Kevin brings enterprise technology expertise and investment acumen to Legacy Altera Partners. With extensive experience in cybersecurity and cloud solutions at AT&T, he specialized in helping small and medium-sized enterprises optimize their operations and scale effectively.

Combining his venture capital advisory experience with a strong international business background, Kevin identifies unique growth opportunities and builds strategic partnerships that create lasting value for business owners.



LEGACY ALTERA PARTNERS

Get In Touch:

Info@LegacyAlteraPartners.com